

★ **SPRING 2021 COURSES**

MA in Arts Administration Program Planner

Name: _____ Empl. ID: _____
Last First MI

Email Address: _____

Required Core Courses – 21/24 credits depending on internship requirement		Credits	Term	Status
★ FPA 9100	Arts, Culture & the Civic Environment	3		
★ FPA 9130	Managing in Arts Environments	3		
★ FPA 9170*	Professional Internship in Arts Administration <i>(students with substantial experience in arts organizations may ask that this be waived)</i>			
★ Either FPA 9140 or MKT 9703	Marketing the Arts Marketing Management	3 3		
★ Either PAF 9153* or ACC 9110	Budgeting and Finance for Nonprofits Financial Reporting	3 3		
★ Either PAF 9120* or MGT 9301	Public and Non-profit Management Managing People and Organization	3 3		
★ Either PAF 9152 or MGT 9968*	Fund Raising & Grants Administration in Not-for-Profits & Voluntary Organizations Entrepreneurial Communication	3 3		
★ FPA 9180*	Professional Consultancy/Thesis in Arts Administration	3		

Elective Courses – 15/12 credits depending on internship requirement		Credits	Term	Status
<u>Any four or five of the following must be completed.</u>				
<i>Weissman School of Arts and Sciences</i>				
★ FPA 9101	Independent Study in Arts Administration	3		
★ FPA 9120	Development and Management of Arts Education Programs	3		
★ FPA 9150	Advanced Resource Development Practicum for the Arts	3		
★ FPA 9155	Touring and Presenting the Arts	3		
★ FPA 9160	Audience Development and Member Services	3		
★ FPA 9190	Cultural Policy and the Arts	3		
★ FPA 9197	Special Topics in Museum and Gallery Management	3		
★ FPA 9198	Special Topics in Music Management	3		
★ FPA 9199	Special Topics in Theatre/Dance Management	3		
<i>Marxe School of Public and International Affairs</i> ★ <i>By permission</i>				
PAF 9150	Introduction to the Nonprofit Sector	3		
PAF 9140*	Budgeting & Financial Analysis	3		
PAF 9157*	Introduction to Philanthropy	3		
PAF 9180	Policy Analysis	3		
PAF 9183	International Nonprofit Organizations	3		
<i>Zicklin School of Business</i> ★ <i>By permission</i>				
FIN 9770*	Corporate Finance	3		
LAW 9107	Law of Unfair Competition and Intellectual Property	3		
LAW 9109	Law and the Entertainment Business	3		
MGT 9660	Negotiation	3		

MGT 9960*	Entrepreneurial Strategies and Cases	3		
MGT 9963*	Researching and Developing Entrepreneurial Ventures	3		
MGT 9964*	Managing the Entrepreneurial Enterprise	3		
MGT 9965	Boards, Governance and Leadership within Entrepreneurial, Family, and Social Enterprises	3		
MKT 9701*	Advertising and Marketing Communication	3		
<i>Additional Electives (Courses not listed as electives above must be approved in writing by the Program Director)</i>				

Summary

Core Courses: _____ Elective Courses: _____ Total Requirements: _____

Evaluation Reviewed by: _____ Date: _____
Advisor Signature

Notes/Comments

*PAF 9140 Students who took PAF9140 prior to Spring 2021 are considered to have completed the requirement of PAF 9153.

Prerequisites/Recommendations/Reminders

- * **FIN 9770** prerequisite or co-requisite: STA 9708 or FIN 9762. Course credit will be granted for either FIN 9770 or FIN 9771, not both.
- * **FPA 9170** requires departmental consent.
- * **FPA 9180** requires departmental consent. Must be taken in the final semester of enrollment; may be taken with the last two course requirements for the program. May not be taken if more than two required courses for the program remain.
- * **MGT 9960** is not open to students who have completed MGT 9860.
- * **MGT 9963** prerequisite or co-requisite: ACC 9110, MGT 9960 (formerly MGT 9860) and MKT 9703. Not open to students who have completed MGT 9865.
- * **MGT 9964** prerequisite or co-requisite: MGT 9960 (formerly MGT 9860). Not open to students who have completed MGT 9861.
- * **MGT 9968** is not open to students who have completed MGT 9868.
- * **MKT 9701** prerequisite or co-requisite: MKT 9703.
- * **PAF 9120** is not open to students who have completed PAF 9302, PAF 9309, MGT 9300, or PSY 9788.
- * **PAF 9140**: Students who took PAF9140 prior to Spring 2021, will not be permitted to take PAF9153 as an elective.
- * **PAF 9153** prerequisite: PAF 9140 or permission of instructor.
- * **PAF 9157** prerequisite or co-requisite: PAF 9120, or PAF 9150, or PAF 9151.